



**HUDSON**  
INSURANCE GROUP®

**JANUARY '23 — DECEMBER '23**



# **2023 HUDSON CROP CALENDAR**

**6TH EDITION**



# January 2023

DECEMBER 2022

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

FEBRUARY 2023

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
New Year's Day	New Year's Day Observed (Office Closed)				Epiphany	
8	9	10	11	12	13	14
15	16	17	18	19	20	21
	Martin Luther King, Jr. Day (Office Closed)	*Wheat ARD				
22	23	24	25	26	27	28
29	30	31				

**IMPORTANT NOTES:**

\* Check the actuarials for applicable counties/states.



# February 2023

JANUARY 2023

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

MARCH 2023

S	M	T	W	T	F	S
	1	2	3	4	5	
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	Valentine's Day	22	23	24	25
26	27	28				

\* Southeast Spring SCD

**IMPORTANT NOTES:**

### Quoting in eHarvest®

- Generate detailed, unit-based policy estimates without an existing grower or prospect set up in eHarvest! The use of simple drop-downs and prompts will produce estimates that aid your growers in making informed risk management decisions.
- Quote your entire book of business by selecting any combination of plans, options and/or crops

\*Check the actuarials for applicable counties/states.



FEBRUARY 2023

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

APRIL 2023

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23/30	24	25	26	27	28	29

# March 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	<b>16</b>	17	18
Daylight Saving Time Begins			* Spring Crops SCD	St. Patrick's Day		
19	20	21	22	23	24	25
Spring Begins						
26	27	28	29	30	31	

**IMPORTANT NOTES:**

## Sign up for training today...

by accessing Training Events under the Licensing/Training menu drop-down in eHarvest. We offer classroom and online state CE and FCIC credit courses on topics varying from product-specific to processing, technologies, ethics and more!

## Key Processing Deadlines

	Non-Keying Agents	Keying Agents
Application	5 Days to submit	15 Days to key
Production Reporting	5 Days to submit	20 Days to key
Acreage Reporting	10 Days to submit	30 Days to key

\*Check the actuarials for applicable counties/states.





MARCH 2023

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

MAY 2023

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

# April 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
			Passover Begins at Sundown		Good Friday	
9	10	11	12	13	14	15
Easter				Passover Ends at Sundown	*PRD for 2/28 SCD Spring Crops	
16	17	18	19	20	21	22
						Earth Day
23	24	25	26	27	28	29

30

**Stand-Alone Hail, Replant Option, Area Plan Replant Option & Named-Peril**

are annual policies and require a new application for coverage each season.

**EZ-Hail®/Production Hail**

are continuous policies. Coverages from the previous year's roll must be canceled by the applicable date if no coverage is desired for the current growing season.

**IMPORTANT NOTES:**

\* Check the actuarials for applicable counties/states.



APRIL 2023

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23/30	24	25	26	27	28	29

JUNE 2023

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

# May 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
	*PRD for 3/15 SCD Spring Crops (4/29)				Cinco de Mayo	
7	8	9	10	11	12	13
Mother's Day						
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29 Memorial Day (Office Closed)	30	31			

**IMPORTANT NOTES:**

**Production Reports must be timely signed and dated on or before the applicable Production Reporting Date**

- Keying Agents: 20 days to key
- Non-Keying Agents: 5 days to provide documentation to Hudson Crop Insurance Specialist

**NOTE:** Added Land and New P/T/V databases will be considered "exception processing" and taken into consideration after the 20-day deadline.

**The 2024 Reinsurance Year (RY) begins July 1, 2023. This is also the first day of the new Livestock Crop Year! Start taking steps TODAY to ensure your 2024 Livestock Sales eligibility...**

- Complete/submit 2024 Conflict of Interest Form
- Fulfill annual Livestock training requirements (Visit the myHudson Training tab to sign up for your trainings.)
- Processing transfers? Ask us to assist with generation of preprinted Applications!



MAY 2023

S	M	T	W	T	F	S
1	2	3	4	5	6	
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

JULY 2023

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23/30	24	25	26	27	28	29

# June 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	Flag Day 21	22	23	24
Father's Day 25	Juneteenth 26	27	Summer Begins 28	29	30	
					New Crop Year Livestock Cancellation/ Transfer Deadline	

## Always call before destroying or replanting a crop.

The grower must obtain consent from Hudson Crop in advance of replanting the insured crop. Failure to obtain consent before replanting or destroying the crop will result in no replanting payment, and it may affect the insurability and/or the ability to indemnify the initially planted crop.

## New Crop Year Livestock Cancellation/Transfer Deadline

6/30 is a hard deadline for any cancellations or transfers for the new crop year. No policies can be cancelled or transferred if not signed by 6/30, prior to the start of the RY.

### IMPORTANT NOTES:

\* Check the actuarials for applicable counties/states.



HUDSON  
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*Bamberg, South Carolina  
Submitted by: Mary Katherine Harrington*

JUNE 2023

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

AUGUST 2023

S	M	T	W	T	F	S
1	1	2	3	4	5	
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

# July 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3 Independence Day (Office Closed)	4 Independence Day (Office Closed)	5	6	7	8 2024 Reinsurance Year Begins
9	10	11	12	13	14	15
16	17	18	19	20	21	22
	*Annual Forage SCD *Spring Crops ARD					
23	24	25	26	27	28	29
30	31	<div data-bbox="646 1166 1178 1547" data-label="Text"> <p><b>IMPORTANT NOTES:</b></p> </div>				

Find a 2024 Fall Update meeting near you! Registration, continuing education and meeting details are available in eHarvest under Training Events in the Licensing/Training menu drop-down.

**Friendly Reminders:**

Don't forget to attach your spring Acreage Report documents to the eHarvest policy. This helps us review the information to ensure clean bills are sent to the growers.

Insureds must file their AD 1026 form at the FSA using the same entity and Tax ID Number (TIN) they used for crop insurance to qualify for premium subsidy.

\* Check the actuarials for applicable counties/states.



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*Nicholls, Georgia  
Submitted by: Loretta Lee*



# August 2023

JULY 2023

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

SEPTEMBER 2023

S	M	T	W	T	F	S
				1	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

#### IMPORTANT NOTES:

### Ask us about our convenient premium payment functionalities!

- MPCl, Livestock and Crop Hail/Private Product claim payments straight to growers' bank account via direct deposit.
- Summarized claims and billing notifications for each agent's book of business.
- Real-time grower claims and billing notifications.
- Online, one-time payment and Agent Bill Pay options allow for instant payment up to term date!
- Pay As Guest - coming Fall 2022

**REMINDER:** The 2024 Conflict of Interest Form is due prior to the Acreage Reporting Date for the first applicable crop.

\* Check the actuarials for applicable counties/states.



AUGUST 2023

S	M	T	W	T	F	S
1	1	2	3	4	5	
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

OCTOBER 2023

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

# September 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4 Labor Day (Office Closed)	5	6	7	8	9
10	11	12	13	14	15 Rosh Hashanah Begins at Sundown	16
17 Rosh Hashanah Ends at Sundown	18	19	20	21	22	23 Autumn Begins
24 Yom Kippur Begins at Sundown	25 Yom Kippur Ends at Sundown	26	27	28	29	30

### Train Your Way

We offer advanced product and service training opportunities including:

- Print Marketing Materials
- Classroom and Online Courses
- On-Demand Video Library
- Personalized Training Sessions

To learn more, email [agencyervices@hudsoningroup.com](mailto:agencyervices@hudsoningroup.com).

### Process your 2024 PRF Business with eHarvest Mapping!

- Key the entire policy, including selection of Grid, Acres, Points of Reference, insurable/insured acre assignment, interval selection, etc. Then, push it all to the eHarvest policy!
- RLUs are a cinch! Simply draw the boundary and submit to RMA from mapping. Then, receive RLU approval/number in minutes.
- Roll mapped acres by policy or batch roll an entire agent/agency – no need to re-map.

**IMPORTANT NOTES:**

\* Check the actuarials for applicable counties/states.



# October 2023

SEPTEMBER 2023  
 S M T W T F S  
 1 1 2  
 3 4 5 6 7 8 9  
 10 11 12 13 14 15 16  
 17 18 19 20 21 22 23  
 24 25 26 27 28 29 30

NOVEMBER 2023  
 S M T W T F S  
 1 2 3 4  
 5 6 7 8 9 10 11  
 12 13 14 15 16 17 18  
 19 20 21 22 23 24 25  
 26 27 28 29 30

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
	*Fall Crops SCD Margin Protection SCD (9/30)					
8	9	10	11	12	13	14
	Columbus Day					
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				
		Halloween				

**IMPORTANT NOTES:**

## Did you know that...

we offer a comprehensive suite of supplemental products that work in combination with federally-reinsured products and act as unique sales tools in your "off-season(s)?"

## Want to learn more?

- Contact your Hudson Crop Sales Team Member
- Visit [HudsonCrop.com](https://HudsonCrop.com)
- Email [info@hudsoncrop.com](mailto:info@hudsoncrop.com)



*Pennsylvania  
Submitted by: Jeff Wishall*

# November 2023

OCTOBER 2023

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

DECEMBER 2023

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24/31	25	26	27	28	29	30

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
Daylight Saving Time Ends						Veterans Day
12	13	14	15	16	17	18
		*PRD for 9/30 SCD	*Wheat ARD	23	24	25
	*Perennials SCD			Thanksgiving (Office Closed)	(Office Closed)	
26	27	28	29	30		

**IMPORTANT NOTES:**

**2022 Controlled Business Form**

For the 2021 reinsurance year, beginning on July 1, 2021 and ending June 30, 2022, the Individual Controlled Business Certification Form must be submitted by December 15, 2023.

**TRAINING REMINDER: 2024 Spring Update Meetings are just around the corner! Registration, CE and meeting details are available in eHarvest Training Events.**

\* Check the actuarials for applicable counties/states.





# December 2023

NOVEMBER 2023  
 S M T W T F S  
           1 2 3 4  
 5 6 7 8 9 10 11  
 12 13 14 15 16 17 18  
 19 20 21 22 23 24 25  
 26 27 28 29 30

JANUARY 2024  
 S M T W T F S  
   1 2 3 4 5 6  
 7 8 9 10 11 12 13  
 14 15 16 17 18 19 20  
 21 22 23 24 25 26 27  
 28 29 30 31

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8 <small>*PRF/API SCD *Wheat ARD</small>	9
10	11	12	13	14 <small>Hanukkah Begins at Sundown</small>	15 <small>*Wheat ARD 2022 Controlled Business form Deadline Hanukkah Ends at Sundown</small>	16
17	18	19	20	21	22	23
24	25	26	27	28 <small>Winter begins</small>	29	30
Christmas Eve	Christmas Day					
31	<div data-bbox="378 1161 1176 1550" data-label="Text"> <p><b>IMPORTANT NOTES:</b></p> </div>					
New Year's Eve						

**Hudson Makes Transferring Business Easy...**

Transferring business is likely one of the hardest things an agent faces during an already stressful sales season, which is why we look for ways to ease the load for our agents. We take our partnership seriously and are dedicated to making the often overwhelming transfer process stress free. Contact your Crop Insurance Specialist or Sales Team Member to inquire about our accommodating transfer processes in place. They are happy to assist!

\* Check the actuarials for applicable counties/states.

# We are...

# Built on a Solid Foundation

## Our Vision

To be the most trusted agricultural risk management partner.

## Our Core Strategies

Hudson Crop exists and operates to provide its business partners and associates with sustainable growth and profitability by operating with efficiency, creativity, and fiscal responsibility while providing our customers, the agent, with superior customer service, improved efficiencies and accuracy through the continuous development of technology, procedures and training.

## Our Mission

To be the leading crop insurance provider for agents and agricultural producers by offering the most innovative portfolio of private products and technologies, by delivering outstanding customer service and support and by creating long-term profitability for ourselves and our risk management colleagues.

### Hudson Crop will achieve sustainable growth and profitability by:

- Diversifying our portfolio so we can withstand regional losses while realizing an overall gain
- Ensuring financial stability while creating profitability for ourselves and our agents
- Evaluating our portfolio on a continuous basis with a bottom line focus
- Reviewing and controlling operating expenses
- Developing a properly rated hail and private product line designed to address risk gaps found in federally subsidized programs
- Embracing agent-focused strategies as part of our unique culture
- Actively developing, investing and fostering growth in our employees to increase satisfaction and productivity
- Continuing to support investments in technology and innovation
- Focusing on integrity as a core business component – providing the ability to meet the increased demand for business accountability and ethical consumption
- Providing education and training to agents and employees so they are better able to perform their jobs and fulfill their responsibilities to our customers and our company

## WHO TO CONTACT...

### GENERAL INQUIRY

(866) 450-1445

[info@hudsoncrop.com](mailto:info@hudsoncrop.com)

### HAIL PROCESSING\*

[hailprocessing@hudsoninsgroup.com](mailto:hailprocessing@hudsoninsgroup.com)

### LICENSING/TRAINING

[agencyervices@hudsoninsgroup.com](mailto:agencyervices@hudsoninsgroup.com)

### PRIVATE PRODUCTS

[privateproducts@hudsoninsgroup.com](mailto:privateproducts@hudsoninsgroup.com)



**HUDSON**  
INSURANCE GROUP®



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\* Contact your assigned CIS for all processing inquiries not related to hail.





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